

# RQE Workshop Catalog

RQE Life & Business Solutions is a holistic business consultancy that helps new and aspiring entrepreneurs improve the quality of their lives through startup business development and mindset transformation.

We offer a catalog of engaging, interactive, educational workshops in our 8 areas of focus and expertise (see bullet points below). The workshops can be customized for length of time (1 hour, 90 min, 2 hours), and can be paired with any other workshops to create a series (which offers a discounted price).

-Coach Jennifer Johnson, CEO & Facilitator

We can also customize workshops in the following 8 topics:

Startup Business
 Goal Setting

- Web Design
- Branding
- Digital Marketing
  Mindset
- Planning
- Time Management
  - **Transformation**

**Development** 

**RQE** Workshop List



### **SB01**

From Idea to Launch: The Basics of Startup **Business** 

### **SB02**

**Getting Clear on Your Target Market (& How to Attract Them)** 

### **SB03**

**Navigating the Paper Trail & Legal Aspects of Startup Business** 

### **SB04**

The Price is Right: How to Create a Win-Win **Marketing Mix** 



RQE Workshop List Focus: Web Design & Online Identity

WD01 Developing Your Business' Online Identity

WD02 Planning the Perfect Website for Your Brand

WD03 How to Build a Website for Your Brand

WD04 SEO Strategies to Help Clients Find You Online



RQE Workshop List

**Focus: Branding** 

### BR01 Building an Attractive Brand Your Clients Love

BR02 Down to the Core: Uncovering Your Brand's Mission, Vision, and Values

BR03 Developing an Authentic Brand Story that Sells

BR04 Strategies to Increase Brand Awareness



Focus: Digital Marketing

**RQE** Workshop List

DM01 The Basics of Digital Marketing

DM02 Using Social Media for Business

DM03 Using Canva for Digital Marketing

**DM04** 

Automating Your Business: Using Technology to Boost Efficiency

**RQE** Workshop List



**GA01 Developing Your Vision for Success** 

**GA02** The S.M.A.R.T.E.R. Road to Goal Setting

**GA03 Developing Action Plans that Reach Goals More Easily** 

**GA04 Strategies to Overcome Challenges to Goal Attainment** 



RQE Workshop List

Focus: Planning

PL01 Organization Skills & Strategies for Success

PL02 Digital Decluttering: Using Technology to Organize Your Life and Business

PL03 Networking with Purpose: A Winning Strategy & Follow-Up Plan

PLO4 Planning E-Books & Digital Products for Your Business



**RQE Workshop List** 

Focus: Time Management

TM01 Master The Clock: How to Manage Your Time Like a Pro - Part 1

TM02 Master The Clock: How to Manage Your Time Like a Pro - Part 2

TM03 Strategies to Overcome Common Time Management Challenges

TM04 Time is Money: How to Boost Your Productivity & Revenue



RQE Workshop List Focus: Mindset Transformation

MT01 Millionaire Mindset: Developing Thoughts, Habits, & Strategies for Success

MT02 How to Effectively Communicate with Others

MT03 Mental Wellness and Healthy Living for CEOs

MT04 From Employee to Employer: The Mindset Shift



## Startup Workshop Series #1

Recommended for new, aspiring, & redeveloping/rebranding entrepreneurs

### **SB01** From Idea to Launch: The Basics of Startup Business

### **SB02 Getting Clear on Your Target Market (& How to** Attract Them)

### **BR01 Building an Attractive Brand Your Clients Love**

#### **WD01**

**Developing Your Business' Online Identity** 

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- Startup Business
   Goal Setting
- Web Design
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- Time Management
  - **Transformation**

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